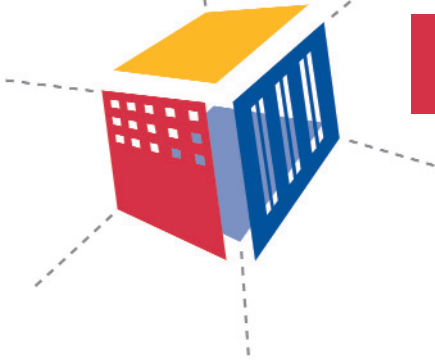


# 2010 Membership Information

Indianapolis Chapter of Commercial Real Estate Women



IndyCREW



## Celebrating 10 Years of Advancing the Success of Indianapolis Women in Commercial Real Estate

IndyCREW is a chapter of CREW Network (Commercial Real Estate Women). Our members come from all aspects of the commercial real estate industry, including law, leasing, brokerage, property management, finance, acquisitions and engineering—every expert required to make a deal happen! And deals do happen! Our recent national survey of members indicated that more than 75% of members have received or given a referral to or from another member.

We would like to invite you to join IndyCREW and make it a part of your professional growth plans for 2010.

The benefits of IndyCREW membership are numerous.

- Access to high-level professionals in all disciplines required to complete a commercial real estate transaction (IndyCREW boasts 160 members; CREW Network 8,000 members and 66 chapters).
- Increase in business opportunities.
- Top-quality networking opportunities.
- Access to excellent job opportunities.
- Leadership training, opportunities, and experience.
- Affiliation with an organization that commands national respect.
- A world of friendship, fun, and support through our dynamic, involved and fascinating members.

317.564.4698

[www.indycrew.org](http://www.indycrew.org)

# Facts:



- IndyCREW members represent every aspect of the commercial real estate industry, including law, leasing, brokerage, property management, finance, acquisitions, and engineering - every expert required to "do the deal."
- Over 63 percent of CREW Network members are chief executive officers, presidents, owners, partners or senior managers.
- Nearly 90% of CREW Network members hold college or graduate degrees.
- CREW Network members have a median income of more than \$100,000 per year. Average income reported was \$125,8000/year.
- CREW Network members have an average of 14 years of experience in the commercial real estate industry.
- 76% of CREW Network members reported making decisions on hiring outside vendors or contractors.
- CREW Network helps members excel in the commercial real estate industry by providing networking, business development opportunities, and professional education.
- More than 75% of CREW Network members have done business with or exchanged references with one another. Nearly 50% reported having conducted a commercial real estate transaction with another member.
- CREW Network provides the services and tools members need to advance the businesses and careers, including: National and international business development resources; Leadership training; Continuing professional education; and Career opportunities.
- IndyCREW holds numerous meetings locally consisting of either seminars, speakers, special events or general membership meetings. CREW Network holds two conferences a year in addition to the annual convention in October.
- Instant nationwide connections across all disciplines of commercial real estate with on-line access to over 8,000

## Qualifications for membership in IndyCREW:

Must have at least 5 years of experience (for full member status\*) in one of 32 qualified fields of commercial real estate

|                  |                       |                           |                            |
|------------------|-----------------------|---------------------------|----------------------------|
| Accounting       | Consulting            | Institutional Lending     | Mortgage Banking/Brokerage |
| Acquisitions     | Construction          | Interior Design/Space     | Personnel/Human Resources  |
| Advertising      | Corporate Real Estate | Planning                  | Property Management        |
| Appraisal        | Development           | Journalism                | Public/Media Relations     |
| Architecture     | Engineering           | Law                       | Public Service/Agency      |
| Asset Management | Environmental         | Leasing                   | Sales                      |
| Brokerage        | Finance Investments   | Marketing/Market Research | Title/Escrow               |

Must currently hold a professional, full-time position in commercial real estate

\* Associate, Affiliate/Vendor, and Golden Memberships are also available (see application for details)

## Membership Review Process:

Membership applications will be reviewed at the monthly IndyCREW Board meetings. Upon acceptance of your application, you will be notified and will begin receiving correspondences from IndyCREW and CREW Network.

*Membership Information: Contact Cassie Anderson, Membership Chair  
317.916.3151 or [canderson@augustmack.com](mailto:canderson@augustmack.com)*



# Membership Application

DATE: \_\_\_\_\_  
 FULL NAME: \_\_\_\_\_ TAG (CPA, CCIM, JD, etc.) \_\_\_\_\_  
 TITLE: \_\_\_\_\_ EMAIL: \_\_\_\_\_  
 COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

WORK PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_ VOICE MAIL: \_\_\_\_\_

HOME PHONE: \_\_\_\_\_ CELL PHONE: \_\_\_\_\_

Who referred you to IndyCREW (please provide name and company)?

Please provide a brief description of your job:

Is this a substantially full time, professional position in one of the "qualified fields of commercial real estate" listed below?  
 YES  NO

Member Levels/Qualifications (please check a category):

**Full Member:** Any person engaged full-time for five (5) consecutive years in one of the qualified field of commercial real estate (see categories below). Full Members have full voting rights and are eligible to serve on the Board of Directors or to serve as an officer of IndyCREW. Dues - \$300/year

**Associate Member:** Any person engaged full-time in a qualified field of commercial real estate (see categories below) with less than five (5) consecutive years of experience. Please note that Associate Members are ineligible to serve on the Board of Directors or as an officer of IndyCREW. Dues - \$300/year

**Affiliate/Vendor Member:** Any person whose profession does not meet the requirements of Full and/or Associate Membership but whose primary professional responsibilities relate to, benefit, or support commercial real estate, or whose primary responsibility is selling a physical product related to commercial real estate, and whose admission would further the purposes of the association and benefit its members. Please note that Affiliate Members are non-voting members and ineligible to serve on the Board of Directors or as an officer of IndyCREW. Dues - \$500/year

**Golden Member:** Any person who is no longer working in a full time capacity, but, who (i) for one (1) year prior to his/her application for Golden Membership, was a Full Member of IndyCREW and (ii) for five (5) consecutive years of experience in a qualified field of commercial real estate. Golden Members are non-voting and ineligible to serve on the Board of Directors. Dues - \$300/year

For Full, Associate and Golden Members:

Please indicate up to 2 categories that best describe your area of specialization within the commercial real estate industry.

- |  |   |   |
|--|---|---|
| <input type="checkbox"/> ACCOUNTING                  | <input type="checkbox"/> DEVELOPMENT                | <input type="checkbox"/> MARKETING              |
| <input type="checkbox"/> ACQUISITIONS                | <input type="checkbox"/> ENGINEERING                | <input type="checkbox"/> MARKET RESEARCH        |
| <input type="checkbox"/> ADMINISTRATION              | <input type="checkbox"/> ENVIRONMENTAL              | <input type="checkbox"/> MORT BANKING/BROKERAGE |
| <input type="checkbox"/> ADVERTISING                 | <input type="checkbox"/> FINANCE                    | <input type="checkbox"/> PERSONNEL              |
| <input type="checkbox"/> APPRAISAL                   | <input type="checkbox"/> INSTITUTIONAL LENDING      | <input type="checkbox"/> PROPERTY MANAGEMENT    |
| <input type="checkbox"/> ARCHITECTURE                | <input type="checkbox"/> INTR DESIGN/SPACE PLANNING | <input type="checkbox"/> PUBLIC RELATIONS       |
| <input type="checkbox"/> ASSET MGMT                  | <input type="checkbox"/> INSURANCE                  | <input type="checkbox"/> PUBLIC SERVICE/AGENCY  |
| <input type="checkbox"/> BROKERAGE                   | <input type="checkbox"/> INVESTMENTS                | <input type="checkbox"/> SALES                  |
| <input type="checkbox"/> CONSULTING                  | <input type="checkbox"/> JOURNALISM                 | <input type="checkbox"/> SYNDICATION            |
| <input type="checkbox"/> CONSTRUCTION                | <input type="checkbox"/> LAW                        | <input type="checkbox"/> TITLE/ESCROW           |
| <input type="checkbox"/> CORP. REAL ESTATE           | <input type="checkbox"/> LEASING                    | <input type="checkbox"/> TENANT REPRESENTATION  |
| <input type="checkbox"/> EDUCATION/ECONOMIC DEV/GOVT |   |   |

Specialty Amplification: Many commercial real estate professionals have special areas of expertise which are not adequately described by the broad categories above. If this is your case, please visit the CREW Network web site at [www.crewnetwork.org](http://www.crewnetwork.org) (after approval of your application) to describe your expertise or qualifications. You are provided 255 spaces to do so, and the visitors to the web site can search this field for key words. This field will not be edited by anyone but you.

How many years of experience do you have in a "qualified field of commercial real estate"? \_\_\_\_\_

Do you have a Real Estate License?: \_\_\_\_\_ Other License? If so, please list: \_\_\_\_\_

Would your company be interested in a corporate sponsorship of IndyCREW? \_\_\_\_\_ YES \_\_\_\_\_ NO

Are you interested in serving on an IndyCREW committee? Please check the committee on which you would like to serve:

- |   |   |
|---|---|
| <input type="checkbox"/> Membership Committee   | <input type="checkbox"/> Golf Committee               |
| <input type="checkbox"/> Events Committee       | <input type="checkbox"/> Sponsorship Committee        |
| <input type="checkbox"/> Marketing/PR Committee | <input type="checkbox"/> Member Advancement Committee |
| <input type="checkbox"/> CREW Careers Committee |   |

Please list other professional, charitable or civic organizations of which you are a member or hold a Board position (ICSC, IREM, BOMA, etc):

What would you like to see IndyCREW provide - speakers, seminars, networking opportunities, social events?

Please provide a brief explanation of your reasons for seeking membership in IndyCREW:

Upon approval of your application, your contact information will be added to the IndyCREW website's public database. If you wish to opt out of inclusion in this on-line database, please write OPT OUT below:

From time to time, photos taken at various IndyCREW Events will be posted to the website. If you DO NOT wish to have your image shown, please indicate with writing NO below:

#### PAYMENT INFORMATION

Check or credit card information must be enclosed with application prior to board approval. Make checks payable to IndyCREW.

Form of Payment: CHECK # \_\_\_\_\_ VISA \_\_\_\_\_ MC \_\_\_\_\_ AMEX \_\_\_\_\_

Credit Card Information:

Account Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Cardholder's Name \_\_\_\_\_ VCODE (3 digit # on back of card): \_\_\_\_\_

Billing Address: \_\_\_\_\_ Zip Code \_\_\_\_\_

Signature: \_\_\_\_\_ TOTAL ENCLOSED/TO BE CHARGED \_\_\_\_\_

By signing in the space provided below, the applicant acknowledges that eligibility for membership in IndyCREW is reviewed by the IndyCREW Board of Directors and that to remain a member, the individual must continue to meet the eligibility requirements for membership.

\_\_\_\_\_  
Applicant Signature

\_\_\_\_\_  
Date

Please send completed application along with check or payment information to:  
IndyCREW - PO Box 3461, Carmel, IN 46082-3461

FOR INTERNAL USE ONLY:

Application Approved by Board: \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ DATE